### FINANCIAL REPORT

# UNITED WAY OF OXFORD - LAFAYETTE COUNTY, INC.

(a Not-for-Profit Organization)

Oxford, Mississippi

June 30, 2023

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### **Independent Auditors' Report**

To the Board of Directors United Way of Oxford - Lafayette County, Inc. Oxford, Mississippi

#### **Opinion**

We have audited the accompanying financial statements of United Way of Oxford - Lafayette County, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Oxford - Lafayette County, Inc. as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Oxford -Lafayette County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Oxford - Lafayette County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Oxford Lafayette County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Oxford Lafayette County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Nail Mckinney P.A.

Tupelo, Mississippi December 14, 2023

#### **Statements of Financial Position**

# UNITED WAY OF OXFORD-LAFAYETTE COUNTY, INC.

## (a Not-For-Profit Organization)

### June 30, 2023 and 2022

Assets	2023	2022
Current Assets		
Cash and cash equivalents	\$ 166,000	\$ 209,756
Certificates of deposit	92,167	91,529
Unconditional promises to give, net	65,072	58,414
Prepaid expenses	1,785	1,785
Total current assets	325,024	361,484
Property and Equipment		
Furniture, fixtures, and equipment	21,051	21,051
Less: Accumulated depreciation	(21,051)	(21,051)
Total property and equipment		
Other Assets		
CREATE endowment	73,821	65,982
Total assets	\$ 398,845	\$ 427,466
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 1,890	\$ 2,184
Allocations payable	206,800	206,750
Deferred revenue	21,100	38,615
Total current liabilities	229,790	247,549
Net Assets		
Without donor restrictions		
Board designated for CREATE endowment	73,821	65,982
Undesignated	74,178	89,505
With donor restrictions	21,056	24,430
Total net assets	169,055	179,917
Total liabilities and net assets	\$ 398,845	\$ 427,466

The accompanying notes are an integral part of these statements.

#### **Statements of Activities**

## UNITED WAY OF OXFORD-LAFAYETTE COUNTY, INC. (a Not-For-Profit Organization)

### Years ended June 30, 2023 and 2022

						2023						2022					
	Without Donor Restrictions				Total		Without Donor Restrictions		With Donor Restrictions			Total					
Support and Revenue																	
Contributions:																	
Campaign revenue	\$	267,922	\$	1,600	\$	269,522	\$	290,999	\$	5,941	\$	296,940					
Less: provision for credit losses on																	
promises to give		1,456		-		1,456		4,761		-		4,761					
Net campaign revenue		269,378		1,600		270,978		295,760		5,941		301,701					
Grants:																	
Other		13,000		-		13,000		2,500		-		2,500					
LOU Reads		-		3,250		3,250		-		6,550		6,550					
In-kind income		13,355		-		13,355		2,495		-		2,495					
Interest income		1,867		-		1,867		373		-		373					
CREATE endowment interest income		1,065		-		1,065		1,035		-		1,035					
CREATE endowment gains (losses)		6,774		-		6,774		(11,852)		-		(11,852)					
Special Events income, net		29,643		-		29,643		20,526		-		20,526					
Miscellaneous income, net		-		-		-		126		-		126					
Loss on disposition of fixed assets		-		-		-		(2,991)		-		(2,991)					
Net assets released from restrictions		8,224		(8,224)		-		8,502		(8,502)		-					
Total support and revenue		343,306		(3,374)		339,932		316,474		3,989		320,463					
Expenses																	
Program services: United Way Community Services		286,686		-		286,686		290,241		-		290,241					
Supporting services:																	
Management and general		29,152		-		29,152		29,036		-		29,036					
Fundraising		34,956		-		34,956		18,593		-		18,593					
Total expenses		350,794		-		350,794		337,870		-		337,870					
Change in net assets		(7,488)		(3,374)		(10,862)		(21,396)		3,989		(17,407)					
Net assets, beginning of year		155,487		24,430		179,917		176,883		20,441		197,324					
Net assets, end of year	\$	147,999	\$	21,056	\$	169,055	\$	155,487	\$	24,430	\$	179,917					

The accompanying notes are an integral part of these statements.

## **Statements of Functional Expenses**

## UNITED WAY OF OXFORD-LAFAYETTE COUNTY, INC.

## (a Not-For-Profit Organization)

## Years ended June 30, 2023 and 2022

		2023						2022								
			Program Services	Support Services		Support Services			Program Services Support Serv				Servi	ices		
		С	nited Way ommunity Services	(	ngement and eneral		Fund aising	Total	Cor	ited Way nmunity ervices		nagement and General		Fund Raising		Total
	Salaries	\$	49,210	\$	7,030	\$	14,060	\$ 70,300	\$	50,700	\$	6,760	\$	10,140	\$	67,600
	Payroll taxes		3,765		538		1,075	5,378		3,878		517		776		5,171
	Employee benefits		6,822		975		1,949	 9,746		7,002		934		1,400		9,336
	Total personnel costs		59,797		8,543		17,084	85,424		61,580		8,211		12,316		82,107
	Bank charges		-		1,326		-	1,326		-		616		-		616
	Campaign expenses		-		-		13,882	13,882		-		-		2,725		2,725
	Other community impact		3,069		-		-	3,069		6,790		-		-		6,790
7	Vista volunteer		71		10		20	101		76		10		15		101
	Dues and subscriptions		-		3,973		-	3,973		-		5,491		-		5,491
	Insurance		-		3,077		-	3,077		-		3,411		-		3,411
	Marketing - website		-		-		23	23		-		-		765		765
	Office expense		426		61		122	609		249		33		50		332
	Repairs & maintenance		4,410		630		1,260	6,300		4,031		537		806		5,374
	Postage		49		7		14	70		41		5		8		54
	Professional fees		-		10,250		-	10,250		-		9,450		-		9,450
	Rent		7,140		1,020		2,040	10,200		7,650		1,020		1,530		10,200
	Telephone		1,787		255		511	2,553		1,891		252		378		2,521
	Grants to agencies		206,800		-		-	206,800		205,625		-		-		205,625
	LOU Reads Coalition		3,137		-		-	 3,137		2,308		-		-		2,308
	Total expenses	\$	286,686	\$	29,152	\$	34,956	\$ 350,794	\$	290,241	\$	29,036	\$	18,593	\$	337,870

#### **Statements of Cash Flows**

## UNITED WAY OF OXFORD-LAFAYETTE COUNTY, INC.

## (a Not-For-Profit Organization)

## Years ended June 30, 2023 and 2022

	2023		2022
Cash flows from operating activities:			
Change in net assets	\$	(10,862)	\$ (17,407)
Adjustments to reconcile change in net assets to net			
cash provided by operating activities			
Provision for credit losses		(1,456)	(4,761)
Loss on disposition of fixed assets		-	2,991
(Increase) decrease in:			
Accounts receivable		-	250
Unconditional promises to give		(5,202)	9,207
Prepaid expenses		-	(35)
Increase (decrease) in:			
Accounts payable and accrued expenses		(294)	494
Allocations payable		50	3,300
Deferred revenue		(17,515)	 17,574
Net change in cash from operating activities		(35,279)	 11,613
Cash flows from investing activities:			
Interest reinvested in certificates of deposit		(638)	(272)
Change in CREATE endowment		(7,839)	 10,817
Net change in cash from investing activities		(8,477)	 10,545
Net change in cash		(43,756)	22,158
Cash and cash equivalents, beginning of year		209,756	 187,598
Cash and cash equivalents, end of year	\$	166,000	\$ 209,756

The accompanying notes are an integral part of these statements.

### UNITED WAY OF OXFORD - LAFAYETTE COUNTY, INC. (a Not-for-Profit Organization)

#### June 30, 2023

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

The United Way of Oxford - Lafayette County, Inc. (the Organization) is a Mississippi not-for-profit organization, governed by a volunteer board of directors, whose primary mission is to improve lives and meet community needs by uniting people and resources. To this end, the Organization raises funds and invests in education, health and human service programs throughout the county, while also leading coalitions to drive community-level change and mobilizing volunteers. The Organization has served the local community since it was established on November 17, 1970. The Organization raises funds through organized volunteer campaigns that are supported by businesses and individuals. Contributions are received in the form of direct cash donations, annual campaign promises to give, corporate matching sponsorships, and employer remittances of participating employee payroll deduction arrangements. The Organization's Community Impact Committee, made up of board members and other community volunteers, reviews grant applications from local nonprofit service providers and recommends annual funding amounts to the board of directors. The Organization also serves as the Chair of the Local Board for Emergency Food & Shelter Program, through which federal funding is periodically distributed to direct aid providers in Lafayette County.

The Organization is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

#### **Public Support and Revenue**

Annual campaign contributions and other direct contributions are considered available for unrestricted use unless specifically restricted by the donor. Unconditional promises to give are recognized and recorded when received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their estimated net realizable value. Unconditional promises to give due in subsequent years (if any) are reflected as long-term promises to give and are recorded at the present value of their estimated net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises is provided based on prior years' experience and management's evaluation of campaign revenue and potential uncollectible promises receivable at year end.

Contributions and grants of cash or other assets are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Sponsorships received in advance of special events for which the sponsorship is designated are deferred and recognized in the period the special event is held.

Administrative fees (if any) earned by the Organization for processing and distributing FEMA grant proceeds to specific agencies, interest from certificates of deposit and other interest-bearing accounts, designations from other United Way agencies throughout the country, and other receipts not mentioned above are classified as other income. Such revenue is considered unrestricted support and can be used as the Board directs.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Accordingly, actual results could differ from those estimates.

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

#### Cash and Cash Equivalents

The Organization considers cash, demand deposits, and all highly liquid investments with maturities of three months or less when purchased to be cash and cash equivalents. The total cash held by the Organization at June 30, 2023 and 2022 was covered by insurance provided by the Federal Deposit Insurance Corporation.

#### **Property and Equipment**

The Organization records office furniture, fixtures and equipment at cost if purchased or at fair market value if donated. The Organization currently capitalizes all fixed asset acquisitions of \$500 or more. Depreciation is computed using the straight-line method over an estimated useful life of 5 to 10 years for furniture and equipment and 40 years for buildings and leasehold improvements.

#### Fair Value of Financial Instruments

The carrying amounts at June 30, 2023 and 2022 for cash and cash equivalents, certificates of deposit, and pledges receivable approximate their fair values because of the short maturity of these instruments.

#### Accrual for Unrecognized Tax Benefits

On a continuing basis, management analyzes the Organization's tax positions, and, when a tax position meets the measurement and recognition principles outlined in FASB Accounting Standards Codification (FASB ASC) 740, *Income Taxes*, the Organization accrues a liability for unrecognized tax benefits. Any related interest and penalties associated with unrecognized tax benefits are included as a component of other non-interest expense.

Management has evaluated the tax positions taken, and expected to be taken, on the tax returns of the Organization and has determined that, at June 30, 2023 and 2022, the accrual for unrecognized tax benefits is \$0.

#### **Open Tax Years**

The Organization is subject to information return reporting in the United States. The Organization's federal information returns are subject to examination by the taxing authorities generally for three years after they are filed. Management has evaluated the tax positions taken and has not identified any positions that are unlikely to be sustained upon examination.

#### **Donated Property and Facilities**

Donations of property, if any, are recorded as in-kind contributions at their estimated fair values at the date of donation.

#### **Contributed Goods and Services**

Contributions of services are recorded at their estimated fair value if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. A number of volunteers have donated significant time and effort to the United Way fund-raising campaigns and its grant allocation process. The dollar value of these contributed services is not reflected in the financial statements because the nature of the services does not meet the specified criteria for recording. During the years ended June 30, 2023 and 2022, the value of contributed goods recognized in the statements of activities was \$13,355 and \$2,495, respectively. These contributed nonfinancial assets were either utilized or monetized during the Organization's fundraising campaigns. Contributed goods are valued and reported at the estimated fair value in the financial statements based on values provided by the donors at the time of donation.

#### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities and the statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited based on estimated time and functional usage.

#### **Evaluation of Subsequent Events**

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through the date of the Independent Auditors' Report, which is the date the financial statements were available to be issued.

## NOTE 2. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consisted of the following at June 30:

	2023		 2022
Unconditional promises to give, 2021/2022 Campaign	\$	-	\$ 66,414
Unconditional promises to give, 2022/2023 Campaign		71,072	 -
Total unconditional promises to give		71,072	66,414
Less: allowance for credit losses on promises to give		(6,000)	 (8,000)
Unconditional promises to give, net	\$	65,072	\$ 58,414

#### NOTE 3. CREATE ENDOWMENT

CREATE Foundation of Tupelo, Mississippi serves as the financial administrator for endowments established by a number of non-profit organizations in North Mississippi. Upon approval by the Board, an agreement to establish an endowment was made in 2005 between the Organization and CREATE Foundation. In December 2005, the Organization contributed \$20,000 to establish the endowment, and CREATE Foundation agreed to provide a challenge grant for a two-to-one matching arrangement. This matching contribution was transferred to the Organization's endowment fund in September 2006. The Organization has granted CREATE Foundation variance power which gives CREATE Foundation the power to use endowment funds for other purposes in certain circumstances. However, as the named beneficiary of these endowments, the Organization is eligible to receive annual distributions from the endowment fund pursuant to the community foundation's spending policy, which is currently 4% per year based upon the market value of the respective endowment as of the end of the previous calendar year. The endowment fund is subject to CREATE Foundation's investment and spending policies. The Board anticipates that any income distributed from the endowment fund will help offset administrative costs incurred in support of the Organization's charitable purposes. The Organization has not received any distributions from this fund since it was established in 2005.

The following table summarizes the changes in the endowment fund for the year ended June 30:

	 2023	 2022
Endowment, beginning of year Investment return	\$ 65,982	\$ 76,799
Interest/dividend income	1,488	1,491
Endowment gains (losses)	6,774	(11,852)
Endowment fees	 (423)	 (456)
Endowment, end of year	\$ 73,821	\$ 65,982

#### NOTE 4. FAIR VALUE MEASUREMENT

"Fair value" is defined by FASB ASC 820 as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Organization. Unobservable inputs are inputs that reflect the Organization's assumptions about the assumptions that market participants would use in pricipants assumptions about the assumptions that market participants would use in pricipants assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available under the circumstances. The hierarchy is broken down into the following three levels, based on the reliability of inputs:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

### **NOTE 4. FAIR VALUE MEASUREMENT** – (Continued)

- Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs for the asset or liability that reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

#### Determination of fair value

The Organization uses the valuation methodologies listed below to measure different financial instruments at fair value. An indication of the level in the fair value hierarchy in which each instrument is generally classified is included. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

#### **CREATE Endowment**

CREATE Endowment funds are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices of the underlying investments allocated to the Organization's units within the larger endowment pool.

The following tables present the balances of assets measured at fair value on a recurring basis at June 30:

	2023								
	L	Level 1			Le	vel 3		Total	
CREATE Endowment	\$	73,821	\$	-	\$	-	\$	73,821	
	2022								
	L	evel 1	L	evel 2	Le	vel 3		Total	
CREATE Endowment	\$	65,982	\$	_	\$	-	\$	65,982	

The Organization has no other assets or liabilities measured at fair value on either a recurring or nonrecurring basis.

## NOTE 5. COMMITMENTS AND CONTINGENCIES

United Way of Oxford-Lafayette County, Inc. traditionally distributes approved allocations (grants) to Board designated agencies on a quarterly basis. At the end of each annual campaign, the Board determines the amount of funds available for distribution and budgets the amounts to be distributed throughout the year. The Community Impact Committee then reviews the funding requests received from local agencies. With priorities established by the Committee, fund allocations are developed in accordance with the Organization's guidelines. The allocation recommendations of the Committee are submitted to the Board for approval, and upon approval, distribution schedules are established for the year.

In May of each year, the Organization makes unconditional pledges to agency programs for allocations to be paid for the period July 1 through June 30 of the upcoming fiscal year. Accordingly, as of June 30, 2023 and 2022, a liability of \$206,800 and \$206,750, respectively, was recorded for the unconditional grants pledged and not yet paid as of that date.

## NOTE 6. LEASES

United Way of Oxford-Lafayette County, Inc. leases office space under terms accounted for as a short-term lease that expires in September 2023. The Organization elects to account for short-term lease costs as expense on the straight-line basis over the term of the lease in the period in which the obligation for the payment is incurred. Monthly rental payments of \$850 were required under the lease for the fiscal year. Future minimum lease payments required under the lease amount to \$2,550 at June 30, 2023.

## NOTE 7. EMPLOYEE BENEFIT PLAN

The Organization participates in a Simplified Employee Pension Individual Retirement Arrangement (SEP IRA). The Organization contributes six percent of the employee's salary to the SEP IRA. For the year ended June 30, 2023 and 2022, plan expenses incurred by the Organization for the SEP IRA were \$4,218 and \$4,056, respectively.

## NOTE 8: AVAILABILITY AND LIQUIDITY

The following table presents the Organization's financial assets available to meet general expenditures over the next twelve months at June 30:

	 2023		2022
Financial assets at year end			
Cash and cash equivalents	\$ 166,000	\$	209,756
Certificates of deposit	92,167		91,529
Unconditional promises to give, net	65,072		58,414
CREATE Endowment	 73,821		65,982
Total financial assets	 397,060		425,681
Less amounts not available to be used within one year:			
Quasi endowment established by the board	73,821		65,982
Net assets with donor restrictions	 21,056		24,430
	 94,877		90,412
Financial assets available to meet general expenditures			
over the next twelve months	\$ 302,183	\$	335,269

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization invests its cash in excess of daily requirements in short term investments.

## NOTE 9. NET ASSETS

Net assets with donor restrictions consisted of the following at June 30:

	 2023		
LOU Reads	\$ 16,456	\$	16,344
Restricted grant allocations	 4,600		8,086
Total net assets with donor restrctions	\$ 21,056	\$	24,430

Funds with donor-imposed restrictions for LOU Reads expenditures are held by the Organization, and any funds unspent from the donor contributions with the aforementioned restrictions are held over for use by LOU Reads in subsequent years. Net assets with donor restrictions at June 30, 2023 and 2022 represent funds allocated to LOU Reads in excess of amounts spent by LOU Reads and are restricted for future use by that program in subsequent fiscal years, as well as contributions received from donors designated for certain allocations to be made to specific agencies in the subsequent fiscal years.